



Living and working in ITALY

8th April, 2025 - Virtual job Fair - Estonia











WELCOME TO ITALY

Index

- General overview
- The Italian Labour Market
- Moving to Italy
- Searching and Applying for a Job







AREA: 301.340 km2 vs 45339 km2 Estonia POLITICAL SYSTEM: Parlamentary Republic CAPITAL CITY: Rome OFFICIAL LANGUAGE: Italian POPULATION: 58.697.744 vs 1.349.000 Estonia FOREIGNERS: **5.4 million** (8,6% tot population) CURRENCY: Euro OTHER MAIN CITIES: Milan, Turin, Genoa, **Bologna**, Naples BORDERS: France, Swizerland, Austria, Slovenia Vatican City, San Marino



EU Member Country: since 1 January 1958



ADMINISTRATIVE DIVISION REGIONAL AND LOCAL GOVERNMENT





The Republic of Italy is divided into 20 regions (regioni) 5 of which a special autonomy.

The powers of the five special region -Sicily, Sardinia, Trentino Alto Adige, Friuli Venezia Giulia and Valle d'Aosta - derive from special statutes adopted through constitutional laws.

Italy it is also divided in 14 Metropolitan City Area , 96 Provinces (province), and 8047 Municipalities (comuni)



Get lost in the beauty of Italy!









breathtaking views







elegant cities









landscap



European Commission

The best of Italy



fashion







cultural heritage

museum

SOLUTION EURES automotive





Opera



sports



food





tradition

Public Transport







Main **International Airports** in Italy:

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- Milano Malpensa, Roma Fiumicino Venezia Marco Polo

-Trains : high-speed railways, InterCity trains, Regional trains and also international trains

- Long-distance coaches
- **Buses**: for short journeys around cities or regions
- Taxi, Uber and other car services
- Ferries





RESIDENT POPULATION IN ITALY FROM ESTONIA AS OF JANUARY 1, 2023

Data take into account the results of the Permanent Population Census. Compiled from ISTAT data.Estonia joined the European Union (25 countries) on May 1, 2004.



Distribuzione per regione negli ultimi anni

Stranieri residenti con cittadinanza estone al 1º gennaio di ogni anno.

Regione	2023*	2022*	2021*	2020*	2019*	2018	2017
Abruzzo	40	40	33	38	37	44	40
Basilicata	2	1	2	2		2	1
Calabria	31	28	25	26	21	22	24
Campania	26	24	24	30	32	24	26
Emilia-Romagna	110	113	123	117	121	124	128
Friuli Venezia Giulia	29	26	26	25	25	26	27
Lazio	88	86	91	100	93	96	85
Liguria	36	35	34	44	47	51	43
Lombardia	292	276	301	300	288	291	280
Marche	28	29	30	29	32	35	34
Molise	3	3	3	3	2	3	3
Piemonte	92	85	83	93	93	84	84
Puglia	22	22	21	20	21	20	21
Sardegna	43	42	34	45	39	40	44
Sicilia	45	44	45	52	51	53	50
Toscana	191	190	193	191	184	200	200
Trentino-Alto Adige	15	13	13	14	14	16	17
Umbria	20	18	19	29	22	25	20
Valle d'Aosta	5	4	4	5	4	4	4
Veneto	90	84	92	82	85	90	84
Totale ITALIA	1.208	1.163	1.196	1.245	1.211	1.250	1.215

Classifica per regione

Classifica delle regioni italiane ordinata per numero di residenti estoni

Regione		Este	% su tutta la popolaz.	Variazione % anno		
	Maschi	Femmine	Totale	%	straniera	precedente
1. Lombardia	48	244	292	24,2%	0,02%	+5,8%
2. Toscana	34	157	191	15,8%	0,05%	+0,5%
3. Emilia-Romagna	23	87	110	9,1%	0,02%	-2,7%
4. Piemonte	14	78	92	7,6%	0,02%	+8,2%
5. Veneto	15	75	90	7,5%	0,02%	+7,1%
6. Lazio	19	69	88	7,3%	0,01%	+2,3%
7. Sicilia	5	40	45	3,7%	0,02%	+2,3%
8. Sardegna	12	31	43	3,6%	0,09%	+2,4%
9. Abruzzo	8	32	40	3,3%	0,05%	0,0%
10. Liguria	6	30	36	3,0%	0,02%	+2,9%
11. Calabria	5	26	31	2,6%	0,03%	+10,7%
12. Friuli Venezia Giulia	3	26	29	2,4%	0,02%	+11,5%
13. Marche	4	24	28	2,3%	0,02%	-3,4%
14. Campania	6	20	26	2,2%	0,01%	+8,3%
15. Puglia	6	16	22	1,8%	0,02%	0,0%
16. Umbria	1	19	20	1,7%	0,02%	+11,1%
17. Trentino-Alto Adige	3	12	15	1,2%	0,02%	+15,4%
18. Valle d'Aosta	1	4	5	0,4%	0,06%	+25,0%
19. Molise		3	3	0,2%	0,02%	0,0%
20. Basilicata		2	2	0,2%	0,01%	+100,0%
Totale ITALIA	213	995	1.208		0,0%	+3,9%

(*) popolazione post-censimento



ITALIAN LABOUR MARKET









European Commission

SOF YEARS OF EURES

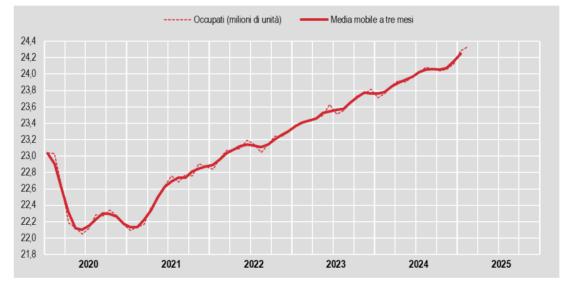


Employment and Unemployment rate



FIGURA 1. OCCUPATI

Gennaio 2020 – febbraio 2025, valori assoluti in milioni, dati destagionalizzati



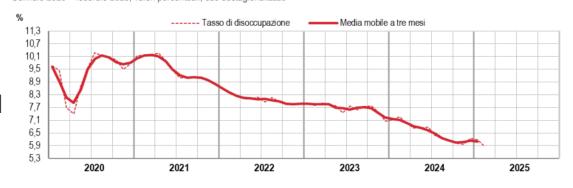
The decline in the number of unemployed persons (-4.9%, -79 thousand) affected both sexes and all age groups.

The **unemployment rate fell to 5.9%** (-0.3 p.p.), as well as the youth rate, down to 16.9% (-1.4 p.p.).

In **February 2025** the number of employed people increased The **employment rate rose to 63.0%** (+0.1 p.p.)

Compared with February 2024, the number of employed persons **increased by 2.4%**

FIGURA 2. TASSO DI DISOCCUPAZIONE Gennaio 2020 – febbraio 2025, valori percentuali, dati destagionalizzati





https://www.istat.it/wp-content/uploads/2025/04/CS_Occupati-e-disoccupati_FEBBRAIO_2025.pdf

European Commission

Employed by economic activities



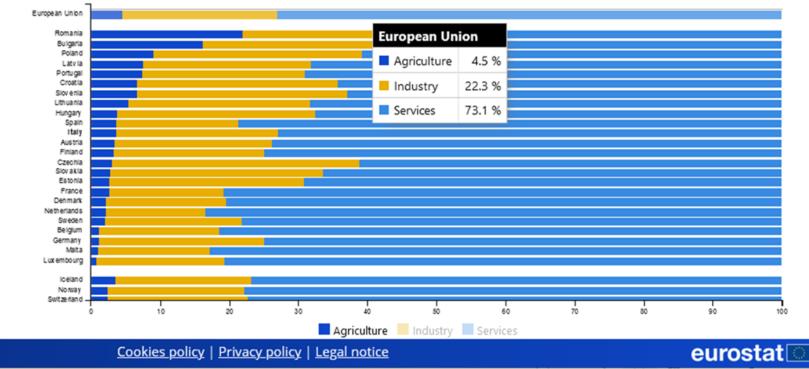
Key figures on Europe

Number of persons employed by economic activities, 2021

(as % of total employment)

Italy				
Agriculture	3.6 %			
Industry	23.4 %			
Services	72.9 %			

Estonia	
Agricolture	2%
Industry	32%
Services	66%





Market needs 2023-2027

In the 5-year period 2023-2027, there might be an increase in the demand for:

Skilled workers:

o ITC and Technology
o Health and Social Services
o Engineering
o Mechatronics, optics and robotics
o Mobility and Logistics sector

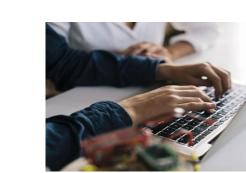
Other sectors in demand:

oTourism oAgri-Food Industry oConstruction

Employment requirement estimation will be

- o 34.3% with tertiary education
- o 48.1% with secondary technical
 - professional education.

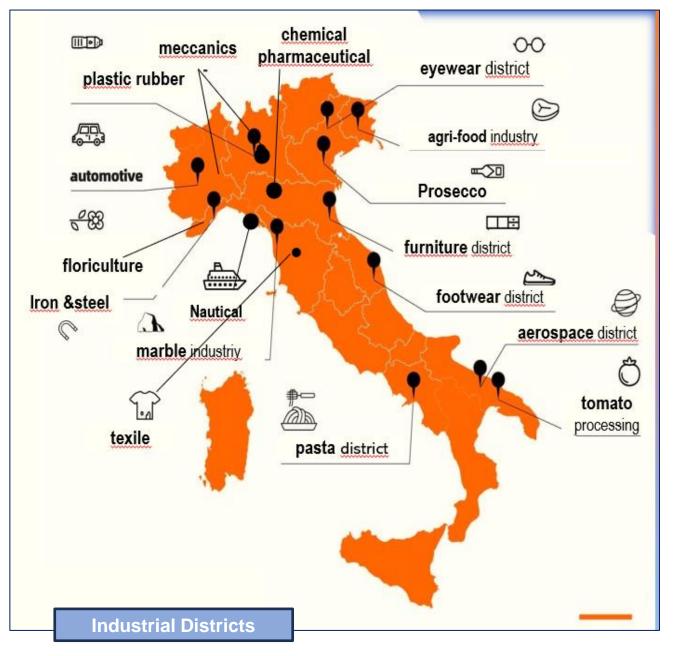








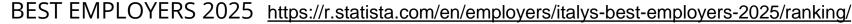




Leading sectors



- Manufacturing
- o Services
- o Tourism
- o Agriculture
- Finance and banking
- Technology and innovation
- o Energy
- Technical and Pharmaceutical
- o Telecommunication
- Fashion and design
- Automotive Industry





Manufacturing

Leonardo S.p.A. aerospace, Luxottica eyewear, CNH Industrial (agricultural and construction equipment), Pirelli & C. S.p.A. tires, Enel S.p.A. (electricity and gas sectors), Brembo S.p.A. (braking systems for cars and motorcycles), Molteni & C. (furniture designs), STMicroelectronics (semiconductors), Campari Group (alcoholic and non-alcoholic beverages, including Campari, Aperol, and Grand Marnier) Parmalat, Ferrero (food industry)







Services

			"FOURTH CAPITALISM" F	TRIMS
	ENEL €135.7 bn	Total sales	IN 2022 GENERATED AN INCREASE IN REAL TURNOVER OF	33.
	ENEL €67.9 bn	Financial investments	ICOMPARED TO +1.3% FOR ALL MANUE	ACTURING COM THRNOVER O 548.9
	EQUITA SIM €62.2 m	Total income	DOMPÉ HOLDINGS	780.3
0- LEASING	UNICREDIT	Assets under leases	BRANCA INTERNATIONAL BETAMOTOR	401.2 163.3
FACTORING AND CONSUMER	€8.8 bn FINDOMESTIC BANCA	Factoring and financial	UNOX FOPE	271.8 62.2
35	€20.5 bn	receivables	VIBRAM	322.7
	INTESA SANPAOLO	Total tangible	SINV HOLDING	105.7

The services sector is a significant contributor to Italy's economy. Some of Italy's leading companies in the services sector in 2025 include: **startups**, **tech companies** and **Finance**, **trade**, **real estate professional services**



YEARS OF

Tourism

Italy is a global tourist destination known for its **historical sites**, **art**, **cuisine**, and **natural beauty**.

The tourism sector plays a crucial role in the Italian economy, supporting jobs in **hospitality**, transport and **related services**.



Cities like **Rome** and **Florence** and **Venice** with their historical and cultural attractions, attract a large number of tourists.





Seasonal works in Italy – the Tourism sector

Seasonal works are those lasting for a period included from twenty days to nine months

Seasonal work in Italy is regulated and contracted out in the agricultural and the hotel tourism sector.

Indeed, work activities related to these sectors anly take place in a certain period of the year and are characterized by a lack of continuity

Websites

https://www.lavoroturismo.it/

Emilia <u>–</u>Romagna <u>https://wwwservizi.regione.emilia-romagna.it/stagionali/Rich_Pubbliche/default.asp</u> Veneto – Jesolo <u>https://www.lavorareajesolo.it/</u> Alto Adige <u>https://ejob.civis.bz.it/it/offerResultsSummerJobs</u> Lago di Garda – Trentino <u>https://partner.gardatrentino.it/it/jobs</u>







YEARS OF



Agriculture

Agriculture is an important sector, especially in the southern regions of Italy.

The country is a major producer of **wine**, **olive oil**, **fruits** and **vegetables**.

Traditional agricultural

practices coexist with **modern** agribusiness.

Specialized website in **agriculture** job portal that helps applicants searching farming jobs

- <u>Agrijob</u> Farmers' Union Confagricoltura
- <u>Humusjob</u> an ethical job search platform
- Job in Country Union Coldiretti
- <u>Agricoltoriitaliani.cia.it/home-page</u>









Arts and Culture EURES

Italy hosts many music festivals of all types - classical, opera, <u>jazz</u>, and pop — throughout the year.



The main National Opera and Ballet Theatres are: **Teatro la Scala, Teatro San Carlo, La Fenice, Teatro Massimo, Accademia di Santa Cecilia.**

They also organized **Master Courses Music** and Dance

Liuteries for string and woodwind instruments



Finance and banking

Italy has a well-developed financial sector, centered in cities like Milan.



Major Italian banks – **Gruppo Bancario Unicredit, Intesa San** Paolo, Banco BPN, Monte dei Paschi di Siena - and financial institutions contribute significantly to the Country's economic activities



YEARS OF

Technology and Innovation





Italy has a growing **technology sector** with a focus on **innovation**.

Companies are involved in areas such as **information technology**, **software development**, and **research and development**.





Energy

- Italy's energy sector includes a mix of traditional and renewable sources.
- Our Country has been making efforts to increase the share of renewable energy in its energy mix, with investments in solar, wind, and hydroelectric power.



Chemicals and Pharmaceuticals





Italy has a robust chemicals and pharmaceuticals industry, with companies engaged in the production of **pharmaceuticals**, **chemicals**, **and biotechnology** products.

The sector includes both **multinational** pharmaceutical companies and a strong presence of **local** pharmaceutical firms.

Novartis (Sandoz), Istituto Biochimico Italiano, Menarini Group, Angelini Pharma, Chiesi Group



Telecommunications

JURES OF EURES

The telecommunications sector is well-developed, with companies providing a range of services, including **mobile** and **broadband services**.



Telecom Italia, Vodafone Italy, Wind Tre, Fastweb, Iliad Italy, BT Italia, Tiscali, PosteMobile, Linkem, Melita Italia



Fashion and Design

Italy is a **global leader** in the **fashion and design industry.**

Cities like **Milan** are recognized as fashion capital, hosting major fashion events.

Italian designers and brands are renowned worldwide (Giorgio Armani, Dolce & Gabbana, Gucci, Prada, Versace, Valentino, Fendi, Bottega Veneta, Missoni, Brunello Cucinelli...).









Automotive Industry

Italy is known for its **luxury** and **sports car** production.



Fiat Chrysler Automobiles (now part of Stellantis, producing wellknown brands like **Fiat**, **Alfa Romeo**, **Jeep**, and **Maserati**), **Ducati** (motorcycle manufacturer, now part of **Lamborghini**, itself part of Audi, a division of the Volkswagen Group) **Ferrari**





europeanjobdays.eu



eures.europa.eu

LIVING AND WORKING

YEARS OF EURES

WORKING CONDITIONS

STATES.

Working conditions

WORKING TIME

40 Hours/week



MINIMUM WORKING AGE 16 year

48 Hours/week overtime

11 hours of rest between one

shift and the next



CCNL -NATIONAL COLLECTIVE LABOUR CONTRACT

 Rules governing the employment relationship



AVERAGE SALARY

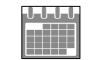
• 2200 gross / month There is **no minimum wage i**n Italy



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ANNUAL LEAVE

- 4 weeks holidays
- 12 public holidays



OTHER LEAVES

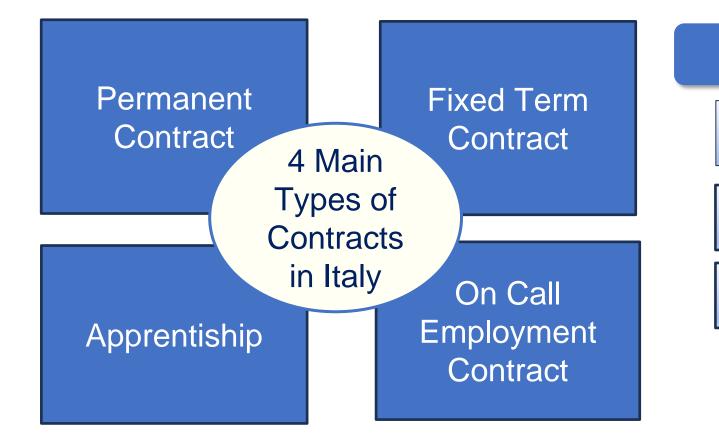
 Employers are obliged to grant a suitable paid leave in case of sickness and disability





Type of Employment Contract





Other types of contracts

Occasional Work Contract

Seasonal Contract

Collaboration agreement

Internship



Other type of contracts



Seasonal Contract	Work is seasonal when it is done only for a period of the year . For example in agriculture. Seasonal employment contracts can have an important characteristic. If the employer needs more people at work, and you have already done that job, you can demonstrate that you have the right to be called again. It is called diritto di precedenza.
Collaboration agreement	The collaboration contract, or contratto di collaborazione coordinata e continuativa (co.co.co.), is a contract where the person performs a job for an employer, but can have working hours and times that he decides on his own. This contract provides for a monthly salary
Occasional Work Contract	Used for occasional jobs therefore jobs that are not continuous and regular but jobs that are done from time to time. According to the law, for this type of contract the annual earnings must not exceed 5.000 euros . The occasional work contract cannot be used in the tourism sector.
Internship	The internship or stage contract is a special type of contract that is mainly used for younger people. It is a contract that is used for those who are studying and are looking for a first job. During the internship or traineeship, the worker also receives professional training that helps improve their skills. In general, there is no age limit to do an internship





INCOME AND TAXATION

Italy income tax



European

Taxes have to be paid **if you earn an income or own assets in Italy**. Italian **tax residents** are taxed on the income from their activities in Italy and abroad, whereas **non-resident taxpayers** only need to pay tax on their Italian income.

Personal income tax applies to an individual's total income. **Gross tax** is calculated by applying the rates per bracket to total income, net of deductible expenses.

Taxable Income	Income Tax Rate in Italy for 2025
€ 0 – €28,000	23%
€28,001 – €55,000	35%
Above €55,001	43%

You will also pay the **Regional Income Tax in Italy** ranges from **1.23% to 3.33%** depending on the region you're registered in, and the **municipal income tax** varies based on the municipality you're registered in. The tax amounts range from **0% to 0.8%** and are the same for resident and non-resident taxpayers in Italy.



Resident taxpayer



One is considered a **tax resident in Italy** if meets any of the following criteria for **more than 183 days per year**:

• He/she is **registered as an Italian resident** in the Records of the Italian Resident Population (*Anagrafe*).

• He/she's got a residential address in Italy.

• He/she's got economic or social (e.g. family) interests in Italy.

He/she doesn't have to be living in Italy to be considered a **resident taxpayer**. Simply having **economic or social interests** in Italy for more than 183 days makes you a resident taxpayer



Filing tax in Italy when you're employed



If you're employed in Italy, **your employer will deduct taxes** and **social security** contributions from your salary each month and **pay them directly to the relevant authorities.**

All you need to do is file your tax return with the **Modello 730**. The form is pre-filled by the *Agenzia delle Entrate*, including any deductions you're eligible for.

You can access the pre-completed form by logging in via SPID, CIE, or CNS. After that, follow the steps online to view, edit, or submit the tax return.

The Italian government offers various types of concession on tax. Some of the most common **tax deductions** are:

- Expenses on dependents
- Rental payments
- Medical expenses -
- Education expenses



MOVING TO ITALY





Practical tips

JON YEARS OF EURES

- 。 Learn the basics of the Italian language
- Prepare a **budget** to see if you can live in Italy
- Get your documents in order. Translate and legalise all important documents before leaving your country
- Inform about recognition of your professional qualification CIMEA <u>https://www.cimea.it/</u>
- Apply for your Italian tax number codice fiscale –at the Revenue Agency (Agenzia delle Entrate) www.agenziaentrate.gov.it
 It is needed in order to sign any kind of employment contract, rent a house, open a bank account*
- To be entitled to healthcare it is necessary to register (free of charge) with the Italian
 National Health Service, and select a GP or pediatrician <u>www.salute.gov.it</u>
- 。 Open an Italian bank account



^{*}https://eures.europa.eu/banking-abroad-short-guide-expats-2025-02-28_en?fbclid=lwY2xjawJbXmhleHRuA2FlbQlxMAABHcjYTih-Vj_3KqBFl8RWtGpoAhknOhdZHjII5sugGtC5rEuzlOvybR5y_g_aem_U9NuJZpllxaD9CjCaJ2_6A

COST OF LIVING

Cost of Living

Restaurant	Italy	Estonia
Meal, Inexpensive Restaurant	15.00€	13.75€
Meal for 2 People, Mid <mark>-range</mark>	70.00€	65.00€
Imported Beer (0.33 li <mark>ter)</mark> bottle)	4.50 €	5.00€
Cappuccino (regular)	1.67€	3.46€
Water (0.33 liter bottle)	1.16€	2.03€
Sports And Leisure		

Fitness Club, Monthly Fee 49.19 € 46.68 € for 1 Adult



So

X

Utilities (Monthly)

Basic (Electricity, Heating, Cooling, Water, Garbage) 193.71 € for 85m2 Apartment



Rent Per Month

Apartment (1 bedroom) in City Centre 744.84€ 613.53€

269.90€

Markets	Italy	Estonia
Milk (regular), (1 liter)	1.45€	1.04€
Loaf of Fresh White Bread (500g)	2.02 €	1.22€
Beef Round (1kg)	17.46€	17.22€
Potato (1kg)	1.70€	1.01 €
Cigarettes 20 Pack (Marlboro)	6.00€	5.80€

Transportation

One-way <mark>Ticke</mark> t (Local Transport)	1.70€	1.85€
Monthly Pass (Regular Price)	36.00€	30.00€
Gasoline (1 liter)	1.79€	1.68€

Clothing And Shoes

1 Pair of Jeans (Levis 501 Or Similar) 7	9.23€ 9	5.62€
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Childcare

1£

Preschool (or Kindergarten), Full Day, Private, Monthly for 1 Child

493.28 € 305.67 €

YEARS OF

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ACCOMODATION

Accomodation



Sale and rental **prices vary by region**, city and neighbourhood.

Rooms (including the use of the kitchen) can vary from 300-600 € per month. (Rents tend to be higher in major cities and in touristic regions)

Hotels, hostels and B&Bs can be found in Internet.

When renting a house, the landlord and tenant must conclude a **contract in writing**. The rental **agreement** must indicate the **duration**, **monthly rent**, **notice period** in the event of termination of the contract, and **obligations** relating to the **costs** of ordinary and extraordinary maintenance on the property.

Properties to rent or for sale can be searched at **local estate agents, private adverts or on specialized websites**

immobiliare.it - idealista.it - casa.it - wikicasa.it



DRIVING IN ITALY





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Driving

Holders of driving licences issued by an EU Member State can drive in Italy (only the category of vehicle for which their licence is valid).

However, It is advisable to apply for the conversion or the recognition of validity in order to facilitate procedures regarding renewal or duplicate licence.

During the conversion procedure the original licence is substituted with an Italian licence.

With the recognition of validity the driver keeps the original licence.

If you are living and driving in Italy for more than 6 months it is necessary to register the vehicle and pay the registration fee to the competent local authorities.

Car insurance is valid throughout Europe.







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GROSSETO 23 S.LEONARDO



YOUR PETS

Moving to Italy with your pet



In order to legally introduce your pets to Italy, obtaining a <u>European Community veterinary</u> <u>certificate</u> is mandatory for each pet (which may not be superior to 5 for owner during a single trip).

Furthermore, there are some provisions for animals coming from EU Countries and non-EU Countries, as follows:

they shall be identified by a **microchip** or a **clearly legible tattoo**;

it is **prohibited** to introduce pets in Italy, when:

each animal shall be accompanied by a European passport and be regularly anti-rabies
 vaccinated at least 21 days prior to arrival and no more than a year prior to arrival.



- 。 aged less than 12 weeks, not vaccinated against rabies
- aged between 12 and 16 weeks that, although vaccinated against rabies, do not meet the validity requirements, and consequently not yet protected against the disease



SERVICES NATIONAL CARD (CNS)

Ke strier, N.D. P

National Service Card - CNS

In order to sign any kind of employment contract, rent a house, open a bank account, you need a **codice fiscale** (tax code) which is an alphanumeric code (16 characters) for residents on italian territory.

It is assigned when you arrive in Italy and you ask for it at the **Italian Revenue Agency**. (Agenzia delle Entrate)

www.agenziaentrate.gov.it

It's a personal document that contains information of a fiscal and health nature and allows access to various public services.









Health system



The National Health Service (SSN) is a system of structures and services whose purpose is to **guarantee universal access to the health services to all citizens** on equal terms, implementing Article 32 of the Constitution EU citizens covered by the TEAM card (European Health Insurance Card) are entitled

to emergency medical treatment.

To be entitled to healthcare it is necessary to **register** (free of charge) with the Italian **National Health Service**, and select a GP or pediatrician, from a list of doctors available at the local Health Authority office <u>www.salute.gov.it</u>

Regardless of the minors' nationality and regularity of the stay, the application to the Italian Healthcare System is mandatory. The application also grants the choice of a paediatrician





SPID and eIDAS-Node

SPID is the **Public Digital Identity System**, is the solution that allows you to access the online services of the Public Administration

The **eIDAS-Node** allows people and businesses to use their national eIDs to access public services in other EU countries with an unique code.

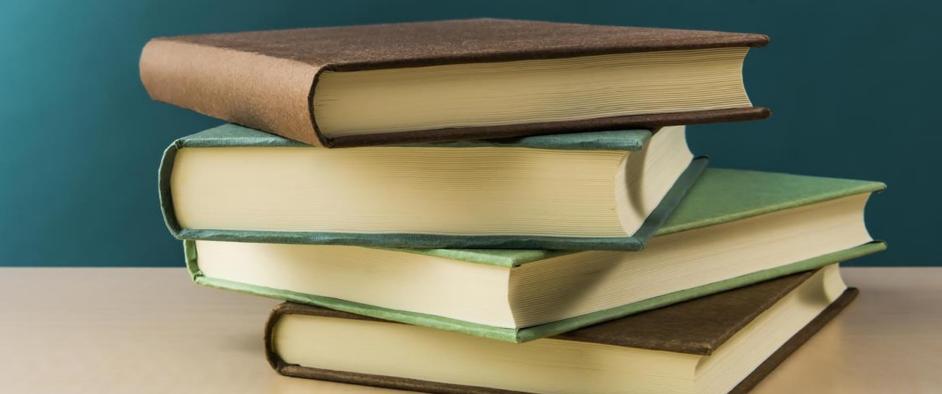
The eIDAS regulation and the Italian eIDAS-Node make it possible to use an eID of a member state to access the online services of the public administration or private entities in other EU member state.



https://digital-strategy.ec.europa.eu/en/policies/eidas-regulation



THE EDUCATION SYSTEM



Education in Italy



0 to six years of age: non-compulsory (for a fee) **Compulsory education lasts for 10 years**, from age 6 to 16. In addition, the **right/duty to education** and training applies to all young people **for at least 12 years** or, in any case, until they obtain a three-year vocational qualification by the age of ¹⁰



https://www.miur.gov.it/sistema-educativo-di-istruzione-e-formazione



Education



The **first cycle of education** consists of two consecutive and compulsory schooling paths:

- elementary school, lasting five years, for pupils aged 6 to 11;
- secondary school, lasting three years, for pupils aged 11 to 14.

The **second cycle of education** is divided into two types of pathways:

- the secondary school, lasting five years, for pupils aged 14 to 19;
- vocational education and training (IeFP) pathways, three-year and four-year in duration, and under regional responsibility.

Secondary schooling is divided into **high school routes**, **technical institutes** and **vocational**

https://www.miur.gov.it/sistema-educativo-di-istruzione-e-formazione http://www.miur.it/guida/guide.htm https://www.universitaly.it/



University



The **University system** is divided into state universities, legally recognized non-state universities (including telematic universities) and special-order schools or colleges. The current system provides a three-year pathway to a **Bachelor's degree**, followed by a two-year pathway to obtain a **Master's degree**. Graduates may decide to continue their studies by taking the path of a **Doctoral degree**, enrolling in a **specialization** course or a Master's degree.

Graduates can choose their training within the framework of the **Alta formazione artistica, musicale e coreutica (AFAM**) or **post-diploma courses** provided by training institutions and specific foundations, such as the **Istituti Tecnici Superiori (ITS**), schools of excellence with high technological specialization.

https://www.miur.gov.it/sistema-educativo-di-istruzione-e-formazione



Study in Italy

For details regarding the **Italian education system**, application procedures and other general information:

<u>StudyinItaly</u> Official portal of the Ministry of Foreign Affairs of Italy dedicated to prospective foreign students <u>https://studyinitaly.esteri.it/en/node/12</u>

For information regarding **Italian universities** and the courses offered:

Universitaly Official portal for higher education in Italy, designed to accompany prospective students in their future studies with a comprehensive source of accurate and up-to-date information https://www.universitaly.it/index.php/

For information regarding **the recognition of qualifications** awarded from Italian institutions: <u>**Cimea**</u> - Centro Informazioni Mobilità Equivalenze Accademiche</u>



For non-EU/EEA/ Swiss students: **Studiare-in-Italia(in Italian)** http://www.studiare-in-italia.it/

Ministry of Education, University and Research: <u>MIUR</u>

http://www.miur.gov.it/

Study Programmes offered by Italian Universities: <u>http://www.miur.gov.it/web/guest/o</u> <u>fferta-e-orientamento</u>



LEARN ITALIAN



"Yes, dear sir, for me there is no doubt that angels in the sky speak Italian. Impossible to imagine that these blessed creatures use a less musical language"

"Confessions by Felix Krull" by Thomas Mann

Italian is an official language in: Italy, Swizerland, Republic of San Marino, Vatican City and western Istria (Slovenia and Croatia) Italian is the fourth most studied language in the word

Tools:

http://www.myitalianlanguageschools.com/imparare-italiano-in-italia.htm http://www.bbc.co.uk/languages/italian/ https://www.progettotrio.it/

Apps: Learn Italian Words Free -Learn Italian – 50 Languages – Duolingo **Podcast**: News in Slow Italian - Learn Italian Pod- Coffee Break Italian - Eye on Italy **Movies** and **Youtube** video







SO YEARS OF EURES

HOW TO FIND A JOB







HOW TO FIND A JOB

Similar to most countries, there are **numerous resources** that allow you to search and apply for jobs in Italy by sector and location

There are different ways to search for a job:

- PUBLIC EMPLOYMENT SERVICES (PESs)
- EMPLOYMENT AGENCIES (PRESs)
- NEWSPAPERS
- SOCIAL NETWORKS AND WEBSITES
- DIRECT CONTACT WITH A COMPANY
- NETWORKING







The Ministry of Labour and Social Affair

The Italian Ministry of Labour and Social Policies **designs**, **implements and coordinates measures for labour policy** and **the development of employment**, the protection of labour and the adequacy of the **social-security system and social policies**, with particular regard to prevention and reduction of conditions of need and adversity among individuals and households.

Some of the Ministry's main areas of responsibility are

- verification of employment relationships and industrial relations
- implementation of legislation concerning health and safety in the workplace
- review for the performance of the guidance functions of the Ministry of Labour and Social Policies with regard to active labour policies and policies concerning the National Network of Labour Policy Services
- the definition of the rules for redundancy programmes, wage supplementation benefits, social employment insurance, unemployment and redundancy benefits
- implementation of social-security and insurance policies;

Info: https://www.lavoro.gov.it/temi-e-priorita/europa-e-fondi-europei/focus/pagine/eures-en

The Minster Marina Elvira Calderone





European

Public Employment Services

PESs (Centri per l'impiego – CPI) are public bodies located throughout the country and are dependent on the Regions or Autonomous Provinces.

• Each Italian region has their own regional portal to keep users updated on job opportunities and new regulations in their respective territories.

PESs provide:

- a full range of assistance to job seekers and employers (general information, career counseling, job listings, training referrals, active support services at local, national and European level)
- guidance and advisory services to facilitate the job matching
- specific advice and guidance on disability employment

Customers can schedule in-person or online appointments





Public Employment Services - PESs

You can find your closest **Public Employment Services** and **EURES Advisers' contacts** on ANPAL portal:

https://www.anpal.gov.it/cerca-sportello

	Unione Europea	Ricerca	Q			
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Agenzie per il lavoro Centro		mento marittimo	Consulente E	URES		
Cerca						





Regional websites FOR JOB OFFERS IN ITALY

In Italy, to search for job offers, it is also useful to visit the **institutional** sites of each regions.

Valle d'Aosta – LAVORO PER TE https://lavoroperte.regione.vda.it/welcomepage/vacancy/cerca;jsessionid=W3LuliahJ1zHke7qckyZe72d442MFucRyVseZK-D.rvaportalapp

Piemonte – BORSA LAVORO PIEMONTE http://www.borsalavorodelpiemonte.it/

Liguria – FORMAZIONE LAVORO https://flguest.regione.liguria.it/public/#/dashboard/annunci

Lombardia – AFOLMET https://www.afolmet.it/offerte-lavoro/

Trentino Alto Adige

TRENTINO LAVORO <u>https://www.sil.provincia.tn.it/welcomepage/vacancy/cerca</u> EJOBLAVORO https://ejob.civ<u>is.bz.it/it</u>

Veneto https://www.cliclavoroveneto.it/offerte-di-lavoro-new#/ricercaOfferte

Friuli Venezia Giulia – LAVORO FVG <u>https://offertelavoro.regione.fvg.it/lavoroFVG/home</u>

Emilia Romagna – LAVORO X TE <u>https://lavoroperte.regione.emilia-romagna.it/welcomepage/vacancy/cerca</u>







Toscana

<u>https://lavoro.regione.toscana.it/ToscanaLavoro/cittadini/offerteLavoro.xhtml</u> **Umbria** – LAVORO PER TE

https://www.arpalumbria.it/offerte-di-lavoro

Marche

https://www.regione.marche.it/Entra-in-Regione/Centri-Impiego/Servizi-al-cittadino; https://guido.regione.marche.it/webapp/home

Lazio

https://www.regione.lazio.it/cittadini/lavoro/offerte-di-lavoro

Abruzzo – BORSA LAVORO

https://borsalavoro.regione.abruzzo.it/Pagine/Default.aspx

Molise

https://www.moliselavoro.it/offerte-di-lavoro.html

Campania – CLICLAVOROCAMPANIA

https://cliclavoro.lavorocampania.it/Pagine/Ricerca.aspx?TipoRicerca=I1IWcMwml2bgmN5HWGyLbQ%3d%3d

Puglia – LAVORO PE TE

https://lavoroperte.regione.puglia.it/welcomepage/vacancy/cerca

Basilicata - ARLAB https://www.agenziaregionalelab.it/

Calabria – LAVORO PER TE

https://lavoroperte.politicheattivecalabria.it/trovalavoro/

Sicilia – B@checa Lavoro

http://www.lavoro.regione.sicilia.it/b@checa/

Sardegna – ASPAL

https://www.aspalsardegna.it/aspalpost/annunci-di-lavoro/





EURES in the Public Employment Services



The **EURES** service **is guaranteed in almost all PESs**, providing information on vacancies in the European Economic Area and guidance and advice on living and working conditions in the various European countries.

EURES staff arrange regular job fairs and recruiting days on-line and onsite at national and European level.

Check the dates on the <u>European Job Days</u> platform, on the <u>EURES portal</u> or follow EURES on social media: Facebook, Twitter, LinkedIn, YouTube.

https://www.lavoro.gov.it/temi-e-priorita/europa-e-fondi-europei/focus/pagine/eures-













Private Employment Agencies - PRESs



European

In Italy there are more than 4000 Employment Agencies: they are private operators authorized by the Ministry of Labour or by the Regional Administrations

They must be registered in the related register (Albo): <u>https://www.lavoro.gov.it/strumenti-e-servizi/pagine/albo-nazionale-soggetti-accreditati-ai-servizi-lavoro</u>

Manpower[®]

e-work[®]

• Employment agencies work by recruiting employees on behalf of employers looking to fill positions and help candidates find appropriate jobs. The positions are generally temporary and can be part-time or full-time



nr randstad



NEWSPAPERS



Login : Registrazione : Offerte salvate : Chi siamo : FAQ : O						
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- In Italy vacancies are often advertised on national and local newspapers
- The major newspapers like «La Repubblica» and «Il Corriere della Sera» have also a career section on their online version.

https://www.repubblica.it/economia/miojob/

https://lavoro.corriere.it/





SOCIAL NETWORKS AND WEBSITES

Internet provides an aboundance of resources, such as:

- Companies web sites,
- Social Media (Facebook, LinkedIn, Twitter, etc.),
- Chambers of Commerce websites, Trade Associations portals etc
- Professional groups online.

Linked in

Jobbydoo

InfoJobs

MONSTER



Some useful links: <u>Linkedin Italy</u> <u>Infojobs</u> <u>Indeed</u> <u>Jobbydoo</u> <u>Monster.it</u> <u>Bancalavoro</u> <u>Cliccalavoro</u> <u>Italy Expatjobs</u>

DIRECT CONTACT WITH A COMPANY

• If you are interested in working for a specific company, you may want to contact them directly

• Most of the companies have a career page/section – LAVORA CON NOI (Work with us) - for the open vacancies on their websites

• You can contact them directly by sending a speculative application





NETWORKING

Last but not least

NETWORKING is a great way to find work in Italy because most vacancies are filled informally.

Personal networks and existing contacts from work or school also provide a considerable number of opportunities, so try to nurture personal contacts in sectors you are interested in.

•NOTE: the knowledge of the Italian Language is fundamental





HOW TO APPLY





To apply for a job you need a Curriculum Vitae.

Your CV is your «Business card» and it should be concise, professional and easy to read.

You can use the Europass template, which you can download and fill in from the Europass website.

In your CV you must sign your consent to the processing of personal data in accordance with the Legislative Decree N.196/2003 and General Data Protection Regulation, GDPR n. 2016/679.

- You do not need to include a photo, nor any evidence of qualifications or references unless it is specifically requested
- You can add a cover letter to provide additional information on your skills and experience



HOW TO APPLY







European

In Italy there is not a preferred curriculum layout/template, nevertheless the Europass Cv is commonly used. It is specifically requested if you work in the Public Sector, University and in Government's projects

Big or international companies generally prefer modern customized resumes that can highlight the candidate's own work profile in order to be more competitive.

Sometimes newly graduates are required to provide an infographic or video cv

Length: no more than 2 pages (junior) – no more than 3 pages (mid/senior)

Key sections/essential information to be included: date of birth, soft skills, brief presentation, status of unemployment and specific detail of previous experience when related to the new job, incentives candidates can bring to the company (where applicable) and and immediately afterwards **the PROFESSIONAL PROFILE (also for bullet points)**

Keywords Incorporating keywords into your job application can help your resume stand out amongst other applicants'. Employers and hiring managers use keywords, or specific sets of words and phrases, to identify which individuals are most qualified for the given position

SELF-EMPLOYMENT AND FREELANCING IN ITALY

 Self-employed workers made up around <u>23% of Italy's total workforce</u> in 2020, amounting to <u>5.1</u> <u>million people</u>. Fortunately for those looking to start their own ventures, the process for starting a business in Italy is relatively straightforward. This involves choosing a business structure, such as a sole proprietorship or limited liability company, and obtaining the necessary licenses or permits.

YEARS OF

- Firstly, workers need to register at the <u>Agenzia delle Entrate</u> (Italian Revenue Agency) and obtain a tax identification number (codice fiscale). Secondly, they need to get a certificate of incorporation .
- Public notaries and company registration agents can assist in this process.
- Finally, workers need to <u>open a bank account</u> for the company, where to deposit the minimum required share capital.
- The costs to set up a business will depend on the type of company and the equipment required to run it.
- It preferable to <u>hire an accountant</u> to make sure that the business comply with the Italian accountancy requirements.
- It is also important to be aware that self-employed workers in Italy must pay income tax and social security contributions and provide for their own <u>health insurance</u>.
- Several professional associations in Italy can offer support and resources to self-employed and freelance workers. This includes <u>Confprofessioni</u>, a nationwide confederation of freelance professionals

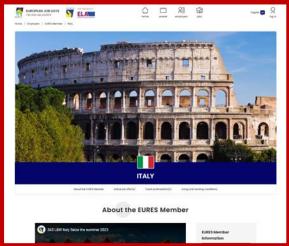
EoJD and Italy

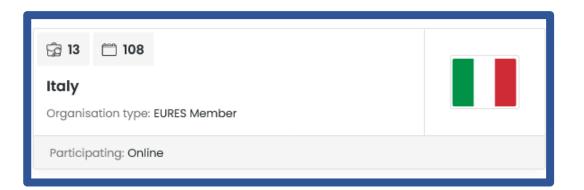


Making the best use of the europeanjobdays platform

in order to have your own database of companies

to which you can send an application (during events) or a self application!







Italian Companies and the EoJd



English 🛐 📿

- EURES ITALY organized 11 events and co-organized another 10 events with other countries
- Search for participating Italian companies here to create your own data base of companies and submit your self application!
- Search for Employers here: <u>https://europeanjobdays.eu/en/browse-</u>
 <u>employers</u>
 <u>employers</u>



Italy & EoJD

EOJD EURES ITALY ORGANIZER

<u>2017</u>



EURES Italy Employers' Day 2017

Online event





Ready to go on 2021 - EURES TMS Edition

Dec **02**

Online event



2018

EURES Italy for Employers' Day 2018

Online event



2019

EURES Italy for Employers' Day 2019 -Special Edition for EURES 25th Anniversary

EURES Italy for

EMPLOYERS' DAY 2022

Online event



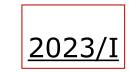
<u>2020/I</u>

"Ready to go on" - Pronti a ripartire!

Online event

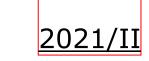
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EURES ITALY FOR EMPLOYERS' DAY 2023 – 7th edition Skills at work





EURES Italy - Employers' Day 2021

15 EURES Italy for EMPLOYERS' DAY 2022 6th Edition

<u>2022/I</u>



and...13 November 2024!



<u>https://europeanjobdays.eu/en/event/eures-italy-employers-day-2024</u>

EURES ITALY for Employers' Day – Special Edition EURES 30° anniversary

NOVEMBER 13, 2024

EURES Italy for Employers' Day 2024 Special edition EURES 30th Anniversary

.

About:

Welcome to EURES Italy for Employers' Day 2024 - 30th anniversary edition! 30 years of success in connecting talent and job opportunities: we are excited to celebrate this milestone with you. On this special day, we celebrate EU PES, employers and jobseekers, building a bridge between European talent and the best opportunities in all EU countries. Are you an EMPLOYER? We are here to support your recruitment needs and help you find the perfect ...

Event type:
Online, Recruitment event
Registration status:
Closed
Registration restrictions:
None







4 October 2024!



<u>https://europeanjobdays.eu/en/event/eures-italy-bsbf2024</u>



EURES ITALY for BSBF2024

About

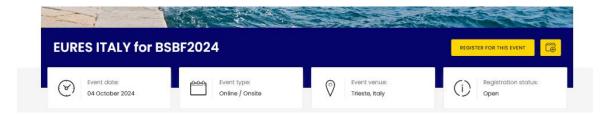
WELCOME to Big Science Business Forum (BSBF2024), a business oriented congress, focused on high technologies and innovation! Its 3rd edition will be hosted in Trieste, in the region Friuli Venezia Giulia, in the north-east of Italy. On 4th October 2024, the BSBF2024 EOJD will take place, both onsite and online, as a unique entry point for candidates to get in touch with Research Infrastructures and Industries all over Europe. The Big Science ... Event date: 04 October 2024 Event type: Online / Onsite Event venue: Trieste, Italy Registration status: Open



BIG SCIENCE BUSINESS FORUM

October 4th, 2024 - Trieste





and...22 October EoJd!



<u>https://europeanjobdays.eu/en/event/eures-italy-employers-day-2024</u>

https://europeanjobdays.eu/en/todaysdream-tomorrowsreality

Oct 22 2024

Today's dream, tomorrow's reality 30 years of moving abroad with EURES

About

You are a citizen of an EU country, Switzerland, Iceland, Liechtenstein or Norway and you want to completely change the direction you are going? You want to improve the quality of your life by living in another country in Europe. To work or to study. Alone or together with your family. That is a decision you do not make lightly. There is so much involved. EURES can help you with that. How? By joining our special event. On Tuesday the 22nd of ...

Event type: Online, Information event Registration status: Closed

Registration restrictions





Welcoming words

Speaker:

EURES line managers Patrizia Nitka, Henrik Atterström, Toine Witters from EURES give an introduction on the event. The President of the European Commission, Mrs Ursula von der Leyen will be opening the event.



Since 2015!!!

• <u>https://europeanjobdays.eu/en/seizethesummer2025</u>

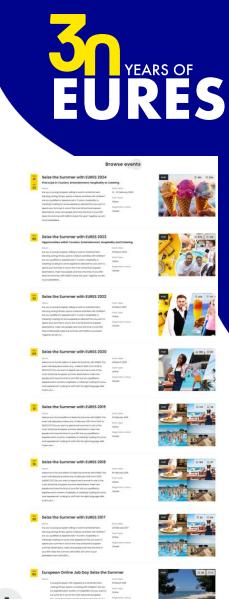
Check out the available job vacancies from Seize the Summer 2025!

https://europeanjobdays.eu/en/taxonomy/term/50062/jobs?title=&country=88





51 employer(s) participating in this event



European

Links



eIDAS	https://digital-strategy.ec.europa.eu/en/policies/eidas-regulation
SPID	https://www.spid.gov.it/en/what-is-spid/
WORK IN ITALY -(from EOJD platform) practical info for jobseekers	https://www.europeanjobdays.eu/en/content/italy
ESCO Skills,Competences, Qualification and Occupations	https://ec.europa.eu/social/main.jsp?catId=1326&langId=en
ENTERPRISE EUROPE NETWORK	https://een.ec.europa.eu/
LABOUR MARKET ISTAT Unioncamere CEDEFOP - SKILL INTELLIGENCE	https://www.istat.it/en/ https://excelsior.unioncamere.net/en https://www.cedefop.europa.eu/en/tools/skills-intelligence



LUCILLA RICCI Iricci@regione.lazio.it

HELEN KEBLE <u>helen.keble@regione.emilia-romagna.it</u>

SABINA RIATTI sabina.riatti@regione.marche.it

Tänan teid tähelepanu eest!









